Certshared now are offering 100% pass ensure 650-180 dumps! 
https://www.certshared.com/exam/650-180/ (61 Q&As)

1. Which two are benefits of installing Cisco Monitor Director at an SMB site for the partner selling the solution? (Choose two)

A. simplifies Smart Business Communications System installation  
B. allows the end customer to get free software updates  
C. automated monthly reporting on system performance  
D. monthly recurring revenue model  

Answer: C, D

2. Which two are requirements for a device to join a Cisco UC520 created community? (Choose two)

A. no use at IP addresses  
B. teleworker access routers must be preconfigured with a VPN  
C. telnet disabled on the Cisco CE520  
D. HTTP(s) enabled on the Cisco CE520  
E. Cisco Configuration Assistance installed on user PCs  

Answer: B

3. How is the LAN designed in the Smart Business Communications System? Select exactly 1 answer(s) from the following

A. using the access layer  
B. combines the access and distribution layers  
C. combines the core and distribution layers  
D. using the core layer  
E. using the distribution layer  

Answer: A

4. What port role assignment would you make for the Gigabit Ethernet port on the Cisco CE520 used in the Smart Business Communications System?

Select exactly 1 answer(s) from the following:

A. IP Phone and desktop  
B. Cisco UC520  
C. Cisco CE520  
D. Cisco 871w  

Answer: B

5. Select the three foundational hardware components that comprise the Smart Business Communication System (Choose three)

Select exactly 3 answer(s) from the following:

A. Cisco Unified Call Connector  
B. Cisco Unified Communication 500 series  
C. Cisco Monitor Directory  
D. Cisco 500 series phones  

Answer:
E. Catalyst Express
F. Ipcelerate IpamartSuite
Answer: B, D, E

6. According to the Cisco Smart Bussiness Rockmap (SBR), what are two resoures to use a consultative selling approach in selling Cisco products and solutions to SMB customers?
(Choose two)
A. Selling strategies must address business and technology needs rather than explain product features, benefits, and technical attributes.
B. The business decision maker (BDM) may deny the technical decision maker (TDM) request for budget, basing a decision primarily on price and may not readily see the value of the Cisco brand.
C. Regulatory compliance (for example, HIPAA and the Graham-Leach-Bliley Act) is driving the need for customers to effectively document and secure data.
D. You can provide a more effective, immediate, and long-term solution for your clients.
Answer: A, B

7. Refer to the exhibit. The ISR performs NAT translation for this network. What is the most likely IP address for the Serial O interface?
Exhibit:
10.11.31.100
A. 50.100.1.100
B. 10.11.41.100
C. 256.11.41.100
Answer: B

8. Which Cisco support service product targets customers with up to 48 users on a network where voice communication is mission-critical to business operation?
A. Cisco Technical Assistance Center
B. SMARTnet Partner Service
C. Cisco Smart Care Service
D. Cisco Smart Foundation Service
E. CiscoSMARTnet for SBCS
Answer: E

9. In the Cisco Mobility Express product line, what attribute exists ONLY on the UC520 model? Select exactly 1 answer(s) from the following
A. Use of WPA2 security
B. Comes with bundled CCA Management software
C. Ability to foundation without an external controller
D. Use of 802.11 signaling
Answer: A

Guaranteed success with Our exam guides visit - https://www.certshared.com
10. What is a primary partner benefit of selling services?

A. Increased margins
B. Easier customer sales cycle
C. Available financing options
D. Fewer customer call backs

Answer: A
Thank You for Trying Our Product

We offer two products:

1st - We have Practice Tests Software with Actual Exam Questions

2nd - Questions and Answers in PDF Format

650-180 Practice Exam Features:

* 650-180 Questions and Answers Updated Frequently
* 650-180 Practice Questions Verified by Expert Senior Certified Staff
* 650-180 Most Realistic Questions that Guarantee you a Pass on Your First Try
* 650-180 Practice Test Questions in Multiple Choice Formats and Updates for 1 Year

100% Actual & Verified — Instant Download, Please Click

Order The 650-180 Practice Test Here