



Microsoft

Exam Questions MB2-707

Microsoft Dynamics CRM Customization and Configuration

Version:Demo

1. You customize the default Account form so that it has eight tabs and 120 fields. You use the device-native applications developed by Microsoft to deploy Microsoft Dynamics CRM clients on Android and iPad devices for remote employees.

Some of your remote employees require information from fields under the last tab.

You need to provide these fields to your remote employees.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution. Choose two.

- A. Restructure fields on the default Main form by moving the required fields to one of the first five tabs and within the first 75 fields.
- B. Edit the existing Mobile form, and place all of the required fields on it. Then assign the remote employees and the existing Mobile form to a specific security role after removing all other Mobile form and security role combinations.
- C. Create a new Mobile form and customize it so that all of the required fields appear within the first five tabs and first 75 fields.
- D. Assign remote employees to a new security role, and create a new Main form for this security role with the required fields only. Then remove all form and security role combinations that allow remote employees access to other forms.

Answer: A,D

2. You import a managed solution that modifies the account entity. You then import an unmanaged solution that also modifies the account entity.

What is true about this scenario?

- A. The modifications from the unmanaged solution will overwrite the modifications from the managed solution.
- B. The modifications from both the managed solution and the unmanaged solution will be merged together.
- C. The modifications from the unmanaged solution will not appear,
- D. The modifications from the managed solution will not appear.

Answer: A

3. You create a new solution for your company in Microsoft Dynamics CRM.

At which three levels can you configure auditing? Each correct answer presents a complete solution. Choose three

- A. User

- B. Attribute
- C. Business unit
- D. Entity
- E. Organization

Answer: B,D,E

4. A user opens the Contact List Member view to see the contacts that are in a Marketing List.

Which view type is Contact List Member?

- A. Associated view
- B. Quick Find view
- C. Public view
- D. Lookup view

Answer: A

5. You want to display information about a parent record within the form of a child record. You need to customize a Quick View form.

Which two options are available to you? Each correct answer presents a complete solution. Choose two.

- A. choosing from one section only
- B. adding multiple tabs
- C. adding multiple sections
- D. choosing from one tab only

Answer: C,D

6. You need to grant a third party the appropriate rights to create new entities and system charts within Microsoft Dynamics CRM.

Which two standard security roles should you use? Each correct answer presents part of the solution. Choose two.

- A. CEO-Business Manager
- B. System Administrator

C. Deployment Administrator

D. System Customizer

Answer: B,D

7. When the annual revenue on an account reaches more than \$5 million, you want the category on the account to change to Preferred customer.

You need to create a business rule to achieve this goal.

Which two actions should you perform? Each correct answer presents part of the solution. Choose two.

A. Create a condition where Annual Revenue is greater than value: 5,000,000.

B. Add a step to update the record with the category of Preferred Customer.

C. Create a scope where Annual Revenue is greater than 5,000,000.

D. Create an action to set the category to Preferred Customer.

Answer: A,D

8. You are customizing Microsoft Dynamics CRM.

You want to create a new custom entity Project You need to be able to assign owner teams to it.

Which ownership type should you use?

A. Access team

B. Organization

C. Owner team

D. User or team

Answer: D

9. You create a personal dashboard and want to make it available to a group of other Microsoft Dynamics CRM users.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution. Choose two.

A. Share the dashboard with each of the users.

B. Give the users a common security role, and grant the security role permission to the dashboard.

C. Add the dashboard to a solution, and import it as a system dashboard.

D. Save a copy of the dashboard, and assign the dashboard to a team that contains the users.

Answer: A,D

10. You are creating charts for a dashboard in Microsoft Dynamics CRM.

Which three types of charts can you use for multi-series charts? Each correct answer presents a complete solution. Choose three.

A. Column

B. Pie

C. Funnel

D. Line

E. Area

Answer: A,D,E

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