Exam Questions MB6-892
Microsoft Dynamics AX Distribution and Trade
1. You are the purchasing agent for your company. You need to create a request for quotation (RFQ) for a product that is not in the item drop-down list. Which type of line item should you create?

A. Category
B. Open
C. Solicitation
D. Item

Answer: A

2. In a meeting with the customer service manager, you learn that several customers do not realize that they need cables when buying speakers. The customer service representatives want the ability to add the cost of the cables to the sales order after asking the customer. You decide that the cost of the cables should be added as charges to the sales order and not as a separate Sales order line. How should you configure Microsoft Dynamics AX Distribution and Trade to automatically add this charge for those customers wanting them based on the sales order line for number of speakers sold?

A. Set up a charges code for a fixed amount.
B. Set up a charge for pieces.
C. Set up an auto charge.
D. Set up an item charge related to the speakers.

Answer: A

3. You are the accounts receivable manager for your company. You want to set up Microsoft Dynamics AX Distribution and Trade so that a group of customers are automatically charged a handling charge on all orders based on their geographic location. Which charges groups should you set up?

A. Item charge group
B. Vendor charge group
C. Delivery charges groups
D. Customer charge group

Answer: D

4. You are the payroll manager for your company. You are responsible for paying commission to sales personnel. One rule for the company is to pay a higher commission rate for new customers. You need to configure Microsoft Dynamics AX Distribution and Trade to calculate these amounts. What should you set up in Microsoft Dynamics AX to capture the sales from those customers defined as new?

A. Commission posting
B. Commission calculation
C. Customer group for commissions
D. Sales group

Answer: C

5. You are the accounts payable payment clerk at your company. You need to create a payment journal for all vendors that require check payments with transactions that are due through the end of the current week. You create a new payment journal and open the lines. What should you do next?

A. Settle transactions.
B. Post and transfer.
C. Create a payment proposal.
D. Generate payments.

Answer: C

6. You set up a Best Supplier in a Vendor group, but after 6 months of using that group, you need to change the settings for that vendor to those of another vendor group.

What are two possible ways to achieve this goal? Each correct answer presents part of the solution.

A. Change the vendor group associated with the vendor.
B. Delete the vendor, and then re-set the vendor up with a different account and different vendor group.
C. Change the settings on the vendor group associated with the vendor.
D. Change the individual settings, including the posting profiles and default settings, on the vendor to those of the desired group.

Answer: A,C

7. You are the accounts receivable manager.

You need to configure Microsoft Dynamics AX Distribution and Trade so that your customer receives a 6 percent discount on all low-margin items that they buy from you from April 1 through April 30.

What should you create?

A. a purchase agreement
B. a price discount journal
C. a line discount journal
D. a sales agreement

Answer: B

8. You are creating a new category hierarchy.

How many levels can be added to the category hierarchy?

A. two
B. ten
C. unlimited
D. one

Answer: C
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